

# **Daniel Donovan**

Chief Revenue Officer

Daniel brings more than 20 years of IT and security sales leadership experience to Lookout, most recently holding the position of Vice President, Americas Sales at SentinelOne. Prior to SentinelOne, he spent half a decade at Dell Technologies, including as the Vice President and General Manager of OneNA VMware Sales. During his tenure, Daniel established a multi-billion dollar run rate business while overseeing hundreds of sellers, inside and outside sales, and go-to-market strategy