Mobile Security: The Natural Add-On to Your Existing Services

Simple Add-on, Enterprise-grade protection.
Modernize your managed security services and boost profitability.

Lookout helps you strengthen customer defenses, modernize your offering, and increase profitability without adding headcount. Use the guide below to see where mobile security naturally fits to extend and modernize your services.

- Extends protection to iOS & Android endpoints
- Increases service value and customer security posture
- Delivers 45%+ license margins and 55%+ service revenue
- Easy to integrate, enterprise-grade protection
- Simple to scale, multitenant, zero-click deployment

Add-ons to Existing Managed Service

	Existing Services	New Services
Endpoint Security	■ Antivirus/EDR ■ Patch Management ■ Device hardening	✓ Mobile EDR for iOS/Android ✓ Threat detection (apps, OS, network) ✓ Enforce app and OS upgrades
MDM/UEM	■ Mobile device enrollment ■ Policy management	✓ App-level threat detection ✓ Works alongside UEM (e.g., Intune, Workspace ONE)
SOC / XDR / SIEM Services	■ 24/7 monitoring ■ Threat intel ■ XDR correlation	✓ Integrates with SIEM, XDR, and SOC tools (e.g., Azure Sentinel, Palo Alto Cortex)
Identity & Access	■ MFA Access control ■ SSO	✓ Conditional access policies ✓ Integration with Microsoft Intune/Entra

Value: Extend EDR to mobile devices to enhance visibility and protection of BYOD and unmanaged endpoints.

Value: Adds risk-based intelligence and detection that MDM/UEM lacks.

Value: Feed mobile threat telemetry into a broader threat detection stack.

Value: Block risky mobile access to cloud apps by enforcing policies based on device risk posture.

	Existing Services	New Services
Email Security	■ Phishing protection ■ Email DLP	✓ Smishing & phishing detection via SMS, apps, and web

Value: Complements email security with mobile phishing/smishing defense.

Vulnerability Management	■ Vulnerability scanning ■ Risk prioritization	✓ Mobile app risk assessment ✓ OS vulberabilities visibility

Value: Complements vulnerability scans with mobile-specific app and OS intelligence.

Compliance Support	■ HIPAA, GDPR, CMMC, etc. ■ Audit readiness	✓ Policy enforcement ✓ Data access monitoring ✓ Compliance reports

Value: Helps achieve HIPAA/GDPR compliance by providing due diligence for mobile data access and risk mitigation.

Network Security	■ Firewall & VPN ■ Secure Wi-Fi ■ DNS filtering	✓ Network-based threat detection ✓ Rogue Wi-Fi & man-in-the-middle attack detection

Value: Visibility into mobile network risks and defense against spoofed/hijacked Wi-Fi.

Cloud Security	■ Microsoft 365 security ■ Google Workspace hardening	✓ Secures mobile access to M365, Google Workspace, Salesforce, etc. ✓ Detects session hijacking, risky access, MFA token theft

Value: Protects cloud access from compromised or risky mobile devices.

Security Awareness	■ Phishing training simulations	✓ Information about a threat is provided to the end-user upon detection. ✓ Insight into real-world phishing attacks on mobile

Value: Reinforces security awareness at the point of real-time detections.

Mobile security isn't a separate service—it's the missing piece that completes and modernizes your existing managed offerings. Extend your services today and future-proof your business.

Get started with Lookout

Lookout®

About Lookout

Lookout, Inc. is a **globally recognized cybersecurity leader** delivering advanced protection for the **most vulnerable element** of any enterprise security strategy — human error and manipulation. **Cloud-native by design**, the Lookout platform offers rapid, scalable deployment and simplified security operations, **defending the frontline** of **human-centric attacks**—the mobile device.

Attackers now target the **human element** more than ever, with mobile devices providing the **most direct path to their victims**. Using **social engineering techniques** that exploit basic human instincts like trust, curiosity, and urgency, they deceive users into revealing sensitive credentials, allowing them to slip past legacy security solutions.

Lookout Endpoint Detection and Response (EDR) continuously monitors mobile endpoints for signs of **human-centric attacks**, as well as traditional malware, software vulnerabilities, and other anomalous activity. It uses advanced threat detection techniques, including **artificial intelligence (AI)** and behavioral analysis, to identify threats before they escalate across the enterprise.

Learn more at www.lookout.com and follow us on the Lookout Blog, LinkedIn, and X.

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